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Dear Friends, Family and Community,

This week, the WCRE team marks our thirteen-year anniversary. Our success is the result of the trust and support we receive from our clients, colleagues, and our community.

Looking back on 2024, this past year has been one of renewed focus, strategic growth, and new opportunities for the WCRE team. We've adapted to market shifts, strengthened our core principles, and celebrated key achievements that have propelled us forward. As we enter WCRE version 13.0, we remain committed to evolving and refining our approach to success.

Our team has embraced collaboration, continued enhancing internal efficiencies, and supported one another through an ever-changing landscape. Their resilience and dedication have been truly inspiring, driving us to new milestones along the way. We've continued to expand our presence in the community, build meaningful relationships, and approach each transaction with creativity and fresh perspectives—further solidifying our impact in the market.

During our 12th year, our team has also expanded, welcoming key additions to bolster our presence in various markets.

WCRE's internship program offers aspiring professionals hands-on experience in commercial real estate, providing a foundation for career growth. In 2024, Andrew Koller demonstrated the program's impact by transitioning from a research intern to a full-time in-house Research Analyst and Advisor. His strong analytical expertise, attention to detail, and fresh perspective have made him an invaluable asset to the brokerage team. Andrew's contributions continue to enhance WCRE's market research, strategic insights, and client services.

The internship program continues to cultivate top talent beyond the brokerage and advisory team, where our WCRE Property Management team has also benefitted from our program. Luke Majewski, who initially joined WCRE as an intern in 2018, has returned to WCRE Property Management as a Property Manager. In his role, he now oversees six commercial assets, managing over 250 tenants across all properties. A standout highlight of his portfolio is the management of a brand-new 73,000 SF healthcare center for Veterans Affairs, demonstrating his ability to handle complex and high-profile properties. Luke's expertise and dedication make him a key asset to WCRE's property management team.

Community Commitment

This past June, we were thrilled to host our 7th Annual WCRE Charity Golf Tournament. Through the Golf Outing, The WCRE Foundation successfully raised approximately \$100,000 which was distributed equally to 6 charitable causes within the Philadelphia and Southern New Jersey region.

PR Here: <https://wolfcre.com/wcre-annual-charity-golf-tournament-raises-100000/>

This past Thanksgiving, we wrapped up our 11th annual WCRE Thanksgiving Food Drive by delivering over 250 bags of food and \$4,100 in supermarket gift cards and donations to the Samost Jewish Family and Children's Service food pantry.

PR Here: <https://wolfcre.com/wcre-helps-feed-the-community-with-11th-annual-thanksgiving-food-drive/>

CORFAC International

This past February, Erin Warwick, Jason Wolf, Gabrielle Leonetti, Todd Monahan, and Eric Grad represented WCRE at the CORFAC International Spring Summit in Dallas, where they engaged with partner offices from around the world to collaborate, learn, and grow.

In September, the team, joined by Joe Fox, attended CORFAC's Fall Summit in Atlanta, where they forged a strong partnership with new CORFAC member, Chilmark, paving the way for expanded business opportunities in North Jersey and New York.

Looking ahead, several team members will be heading to Los Angeles for the Spring CORFAC Conference, eager to strengthen existing connections and build new ones for continued success.

As a member of CORFAC International, WCRE can execute transactions across the globe through 75 CORFAC affiliates in each of the seven continents. Whether a transaction is taking place in California or Australia, WCRE can have brokers on the ground working to provide the best service possible for their clients.

CORFAC International is a commercial real estate network comprised of privately held entrepreneurial firms around the world. CORFAC is distinguished by the way it manages multi-market commercial real estate assignments on behalf of corporations and private companies. All multi-market assignments are directly co-managed by the client relationship broker and the collaborating broker without gatekeepers or corporate influence. To learn more about CORFAC International, visit: <https://wolfcre.com/wcre-corfac-international/>

As we mark thirteen years in business, we are currently entrusted with over 200 properties for sale and lease, comprising approximately 5 million square feet of office, retail, medical, industrial space, and investment properties in the Tri-State region.

This year, we expanded our presence across Pennsylvania and New York while successfully establishing operations in North Jersey. With a focus on growth, we've implemented innovative marketing and research strategies to enhance our reach and better serve the evolving needs of the commercial real estate industry.

"As we step into WCRE 13.0, I can say with absolute confidence that our team is stronger, more dynamic, and more driven than ever before," said Jason Wolf, Managing Principal of WCRE. "We've evolved, expanded, and refined our approach—implementing new strategies, embracing innovation, and strengthening key markets. The momentum is undeniable, and we're already seeing an incredible shift in energy and opportunity across Pennsylvania, New York, and North Jersey. The best is yet to come!

We are excited for all the opportunities that lie ahead in our 13th year!