

## 5 PARKING LOT TIPS FOR BUSINESS OWNERS

By: Dave Sulkin VP of Sales and Marketing, American Asphalt Company

November 16, 2018

American Asphalt Company has been supplying and paving South Jersey since 1903. They just announced this past July, that they are now an employee owned company. This growth transition means that every employee behind the scenes and on the front line value and care about the projects and customers alike. Dave Sulkin, Vice President of sales and marketing, has been with the company for 10 years and came with 40 years of experience in new business development, sales, sales management and marketing. In recent years, Dave developed American Asphalt's parking lot maintenance division, also known as, Solutions Division, which specializes in small paving and parking lot services.

### HERE ARE 5 KEY TIPS FOR BUSINESS OWNERS WHEN IT COMES TO THEIR PARKING LOTS:

- 1. First Impressions are everything.** You never get a second chance to make a first impression. This goes for your parking lot too. Would you be willing to trust a company if their parking lot looked neglected? The answer would be most likely no. We specialize in beautifying your parking lot so that your guests feel welcome and trust you BEFORE they walk into your building.
- 2. Safety is TOP PRIORITY.** Potholes, cracks, and crumbled curb or asphalt, can cause you to be culpable for any personal injury or physical damage. If a client trips on broken asphalt, their heel gets caught in a crack, or their car gets damaged entering your parking lot, this can cause major liabilities. Your parking lot shouldn't be a warzone, dodging potholes and cracks.
- 3. Compliance is key in every work field.** OSHA, HIPAA, ECOA are just a few compliance laws that some companies deal with. In the parking lot world, ADA Compliance is to protect those who are disabled. How? ADA Compliance ensures that there is enough spacing for parking wheelchairs and other mobilizations and required access to entranceways.
- 4. Preventative maintenance can save you thousands.** We all take care of our bodies by taking vitamins, exercising, going to the doctors for check-ups; this is a part of preventative maintenance. Preventative maintenance applies to your parking lot too. Three years after your parking lot has been paved, seal coat should be applied. This along with crack filling and line striping are big parts in preventative maintenance, protecting your parking lot from the surrounding environment.
- 5. Parking lot signage.** Signage serves an important role in safeguarding your clients and the general public. Most people associate auto accidents with public highways, but studies have shown that thousands of collisions occur each year inside parking areas. High profile messages can help prevent these incidents by providing a better understanding of their environment and a clear direction to both pedestrians and motorists.

### For more information, contact:



Dave Sulkin VP of Sales and Marketing  
American Asphalt Company, Inc.  
100 Main Street  
West Collingswood Heights, NJ 08059  
Phone: (856) 456-2899 Ext #226  
Fax: (856) 456-4398

[DSulkin@americanasphaltcompany.com](mailto:DSulkin@americanasphaltcompany.com)

[www.americanasphaltcompany.com](http://www.americanasphaltcompany.com)



## “Building Successful Relationships” is our Mission.

The foregoing information was furnished to us by sources which we deem to be reliable, but no warranty or representation is made as to the accuracy thereof. Subject to correction of errors, omissions, change of price, prior sale or withdrawal from market without notice. This article is for informational purposes only. © 2018 WCRE All Rights Reserved